

# MEMBER PROFILE: HDQ CONSULTING

HDQ Consulting is a totally independent technology consulting company that helps businesses improve their sales and marketing, implement state-of-the-art financial reporting systems and improve their operational excellence and customer experience by implementing the latest cutting-edge technology to reduce costs and increase impact.

We do this by:

- ➔ Reviewing your current business processes
- ➔ Providing best in class solutions
- ➔ Assisting with implementation of new systems
- ➔ Helping to interface disparate systems and remove the need for duplicate data entry

We help businesses select and implement the right systems for massive growth; we are a totally independent technology consulting and coaching company and we partner with a range of services providers, so you get the best deal and best service. We don't have a barrow to push, so we can recommend the best solution for your application.

## HOW LONG HAVE YOU BEEN IN BUSINESS?

Nearly 10 years, started in April 2012.

## WHERE ARE YOU LOCATED?

We have an office in town but most of our customers are throughout the state of South Australia including Tailem Bend, Mount Gambier.

## HOW DID YOU START YOUR BUSINESS?

HDQ Consulting was established in 2012 as an alternative to conventional software, technology and IT companies. We provide clients with increased transparency, improved employee productivity, enhanced efficiency while protecting digital data. We've created a team of meticulous, fast-thinking and practical professionals, who share the goal of providing practical, efficient and optimal software solutions for our clients in the not-for-profit, warehouse and distribution, professional services and civil contractor industries throughout Australia.

## WHAT ARE YOUR CORE BUSINESS ACTIVITIES/SPECIALTIES?

We provide IT and Software consulting services, IT Helpdesk Support, and proactive cyber security prevention strategies. We are an Australian Cyber Security Centre Partner and a Microsoft Partner.

## COMPLETED PROJECT/PRODUCTS OR SERVICES YOU HAVE WORKED ON, OR HAVE THAT YOU ARE MOST PROUD OF?

Lately, we have been involved in conducting Cyber Security Assessments for many of South Australia's most progressive companies. These companies often have an existing IT department or external IT partner who look after their infrastructure and IT systems; however, very astutely, these progressive companies see the value in getting an independent company like ours to review their practices and identify their vulnerabilities to cyber criminals.



## HOW MANY STAFF DO YOU EMPLOY?

We currently have a team of 21 people which includes 13 people on our helpdesk.

## ANY OTHER INFORMATION:

You can register for a copy of my book here and we will send out a copy free to CCF SA Members:

[WWW.HDQCONSULTING.COM/LH/CYBER/HOWTOFCKABUSINESS](http://WWW.HDQCONSULTING.COM/LH/CYBER/HOWTOFCKABUSINESS)

On our website we have an engine that can check if your email address or phone number is in the hands of hackers, please access the engine here:

[WWW.HDQCONSULTING.COM/LH/CYBER/CHECKEMAIL](http://WWW.HDQCONSULTING.COM/LH/CYBER/CHECKEMAIL)

You can use my website to generate strong secure passwords and also test how long it would take a hacker to break your existing passwords. You can do this here:

[WWW.HDQCONSULTING.COM/LH/CYBER/CHECKPASSWORD](http://WWW.HDQCONSULTING.COM/LH/CYBER/CHECKPASSWORD)



### DIRECTORS

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### WEBSITE

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